

# MEMBERSHIP BROCHURE



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#### **About VASPA**

The rapid growth of virtual assets has created a significant divide between core crypto Virtual Asset Service Providers (VASPs) and traditional operators in Africa.

This gap is further exacerbated by the common policy and regulatory challenges that most African countries face in navigating the complex landscape of virtual assets.

To address these challenges and foster collaboration across the continent, the Virtual Assets Service Providers Association (VASPA) was founded.

Presently, VASPA is registered with the Corporate Affairs Commission (CAC) in Nigeria, currently governed by its founding Trustees and a Steering Committee. Our leadership comprises a Board of Trustees and a Steering Committee, with key industry players, including Adedeji Owonibi and Senator Ihenyen, the nonexecutive Chair and Executive Chair of the Steering Committee, respectively. For more information about our leadership, visit the leadership page of our website.

With representatives from various African countries and through strategic partnerships, we bring together the virtual asset sectors across Africa.

#### **Our Vision**

Our vision is to make Africa the most business-friendly and trusted market in the global virtual assets industry.

#### **Our Mission**

To build trust and confidence in the virtual asset industry by promoting the safe adoption, bridging the gap between traditional operators and new players, and promoting global best practices in the industry.

#### **Our Goals**

- Bridge the gap between new players and traditional operators in the virtual asset industry.
- Promote global best practices amongst members in the virtual assets sector.
- Collaborate with members and stakeholders to promote blockchain technology awareness, education, and adoption across various industries and sectors.
- Promote a fair, transparent, and efficient virtual assets sector for the benefit of its members.
- Promote collaboration and champion policies that will help boost the use and adoption of blockchain for national development.

We will foster collaboration and knowledge-sharing among VASPs, policymakers, and regulators and support innovation in the virtual asset sector in Africa.







MEMBERSHIP CATEGORY	CRITERIA	BENEFITS
Expert \$50/year	<ul> <li>An academic or researcher with a proven track record of contributions to teaching, research, and development in the virtual assets industry.</li> <li>Minimum of 5 years experience in virtual assets, blockchain technology, or related fields.</li> <li>Basic KYC with a government issued ID.</li> <li>Annual membership fee payment of \$50/year.</li> <li>Formal onboarding process including orientation session.</li> <li>Interview meeting with the VASPA Board of Trustees</li> </ul>	Education and Professional Development  Access to monthly industry newsletters and quarterly marketinsights reports Access to VASPA's research repository and whitepapers 30% discount on VASPA-certified training programs Free access to all monthly webinars and workshops Annual profession Ability to create and lead VASPA-certified courses  Governance  Eligibility for leadership positions in VASPA's governing organs, Board of Trustees, Governing Council, and Steering Committee, including standing and adhoc committees Voting rights in the General Assembly Special access to the Annual General Meeting Digital membership badge and certificate Recognition in VASPA's annual industry excellence awards





MEMBERSHIP CATEGORY	CRITERIA	BENEFITS
		Networking and Career Growth
		<ul> <li>Access to VASPA's job board</li> <li>Access information about business opportunities offered by VASPA's corporate and institutional members</li> <li>Exclusive access to quarterly Expert roundtables in addition to quarterly networking events and meetups</li> <li>Mentorship program participation (as a mentor for Expert/Professional, as a mentee for Associate)</li> <li>CV/Resume listing in VASPA's talent pool</li> <li>Reference letter eligibility after 1 year of active membership</li> <li>Priority access to funding opportunities for research initiatives</li> <li>Speaking opportunities at VASPA events</li> <li>Priority consideration for international partnerships</li> </ul>
		Policy Engagement
		<ul><li>Monthly policy updates and regulatorybriefings</li><li>Participation in policy working</li></ul>





MEMBERSHIP CATEGORY	CRITERIA	BENEFITS
		groups with other industry players  Access to VASPA Quarterly Policy Review  Ability to lead VASPA research and policy working groups Invitation to policy and regulatory roundtables  Policy consultation participation opportunities  Early access to draft regulations and guidelines  Membership Dashboard  Access to a personalised VASPA membership dashboard with a secure login on our website.





MEMBERSHIP CATEGORY	CRITERIA	BENEFITS
Professional \$50/year	<ul> <li>Active professional providing services to the virtual assets industry</li> <li>Verified membership of relevant professional body (legal, accounting, compliance, etc.)</li> <li>Minimum of 3 years of industry experience</li> <li>Basic KYC with a government-issuedID</li> <li>Annual membership fee payment of \$50/year</li> <li>Formal onboarding process including orientation session</li> <li>Interview meeting with VASPA Board of Trustees</li> </ul>	Education and Professional Development  Access to monthly industry newsletters and quarterly marketinsights reports Access to VASPA's research repository and whitepapers Is % discount on VASPA-certified training programs Free access to all monthly webinars and workshops Annual profession  Governance  Eligibility for leadership positions in VASPA's governing organs, Board of Trustees, Governing Council, and Steering Committee, including standing and adhoc committees Voting rights in the General Assembly Special access to the Annual General Meeting Digital membership badge and certificate Recognition in VASPA's annual industry excellence awards





MEMBERSHIP CATEGORY	CRITERIA	BENEFITS
CATEGORY		Networking and Career Growth  Access to VASPA's job board Free access to quarterly networking events and meetups Mentorship program participation as a mentor CV/Resume listing in VASPA's talent pool Reference letter eligibility after 1 year of active membership Access to funding opportunities for research initiatives  Policy Engagement  Monthly policy updates and regulatory briefings Participation in policy working groups with other industry players Access to VASPA Quarterly Policy Review Early access to draft regulations and guidelines Membership Dashboard Access to a personalised VASPA membership dashboard with a secure login on our website.





MEMBERSHIP CATEGORY	CRITERIA	BENEFITS
Associate \$30/year	<ul> <li>Minimum of 1-year experience in any financial services, technology sector, regulatory compliance, digital assets trading, blockchain development, fintech industry OR currently enrolled in relevant professional certification programs</li> <li>Recommendation letter from an existing member – individual, corporate, or institutional – in good standing</li> <li>Basic KYC with a government-issuedID</li> <li>Annual membership fee payment of \$30/year</li> <li>Formal onboarding process including orientation session</li> </ul>	Education and Professional Development  Access to monthly industry newsletters and quarterly marketinsights reports Access to VASPA's research repository and whitepapers Signification of VASPA-certified training programs Two free passes to monthly webinars and workshops  Governance Special access to the Annual General Meeting Digital membership badge and certificate  Networking and Career Growth  Access to VASPA's job board Access to quarterly networking events and meetups Mentors hipprogram participation as a mentee CV/Resume listing in VASPA's talent pool Reference letter eligibility after 1 year of active membership





MEMBERSHIP CATEGORY	CRITERIA	BENEFITS
		<ul> <li>Policy Engagement</li> <li>Participation in policy working groups with other industry players</li> <li>Access to VASPA Quarterly Policy Review</li> <li>Membership Dashboard</li> <li>Access to a personalised VASPA membership dashboard with a secure login on our website</li> </ul>







MEMBERSHIP CATEGORY	CRITERIA	BENEFITS
Patronship Tier	<ul> <li>Established and reputable industry player with track record in innovation and advocacy</li> <li>KYC with evidence of company or business registration and utility bill</li> <li>Demonstrated commitment to the growth and development of the virtual assets industry</li> <li>Payment of the annual patronship fee of \$5,000/year</li> <li>Formal onboarding + meeting with the VASPA Board of Trustees/ membership</li> </ul>	<ul> <li>Executive-level relationship manager</li> <li>Exclusive opportunity to join VASPA delegation on official missions</li> <li>Featured premium directory listing with superior brand projection and enhanced companyprofile</li> <li>Social media features and priority website placement</li> <li>Unlimited job postings with featured placement</li> <li>Free premium booth at all VASPA events with exhibitions</li> <li>Exclusive hosting rights for VASPA flagship events</li> <li>Custom quarterly market research reports</li> <li>Direct partner introductions (6 per quarter)</li> <li>Quarterly business development strategy meetings with VASPA's special team</li> <li>First-right-of-refusal for sponsorship opportunities</li> <li>Exclusive partnership opportunities</li> <li>Exclusive discounts on conference sponsorships</li> <li>Keynote speaking slots at VASP's major events or partner events</li> <li>Dedicated press release and achievement amplification support</li> </ul>





MEMBERSHIP CATEGORY	CRITERIA	BENEFITS
		Education & Resources
		<ul> <li>Exclusive early access to all VASPA research and content</li> <li>Custom industry analysis reports (monthly)</li> <li>50% discount on all training programs</li> <li>Ten virtual events passes annually</li> <li>Premium legal advisory support (Upon request)</li> <li>Real-time market data access with custom analytics</li> <li>Authority to create and certify industry training content</li> <li>Priority access to all conferences and webinars</li> <li>Governance &amp; Policy</li> </ul>
		<ul> <li>Seven votes at the General Assembly</li> <li>Guaranteed seat on the Board of Trustees (Optional)</li> <li>Multiple committee leadership positions</li> <li>Working group creation and leadership rights</li> <li>Exclusive policymaker and regulator access secured by VASPA across African markets</li> <li>Private monthly regulatory briefings</li> <li>Policy drafting leadership role alongside a permanent seat on the Policy &amp; Regulations Committee</li> </ul>





MEMBERSHIP CATEGORY	CRITERIA	BENEFITS
		<ul> <li>Quarterly compliance strategy meetings with VASPA's special team</li> <li>Priority access to policy and regulatory updates</li> <li>Executive roundtable participation rights</li> <li>Premium compliance advisory services</li> <li>Priority access to the VASPA Quarterly Policy Review</li> </ul>
		<ul> <li>Membership Dashboard</li> <li>Access to a VASPA membership dashboard with secure login on our website</li> <li>Priority technical support</li> <li>Unlimited access to all website publications</li> </ul>





MEMBERSHIP CATEGORY	CRITERIA	BENEFITS
Partnership Tier \$1,000/year	<ul> <li>Strategic partners seeking enhanced collaboration</li> <li>KYC with evidence of company or business registration and utility bill.</li> <li>Demonstrated commitment to the growth and development of the virtual assets industry</li> <li>Payment of the annual membership fee of \$1,000/year</li> <li>Formal onboarding + meeting with the VASPA Board of Trustees/ membership</li> </ul>	<ul> <li>Special relationship manager</li> <li>Featured premium directory listing with enhanced company profile</li> <li>Priority website placement</li> <li>Unlimited job postings with featured placement</li> <li>Up to 50%-discounted premium booth at all VASPA events with exhibitions</li> <li>Special hosting rights for VASPA flagship events</li> <li>Special quarterly market research reports</li> <li>Direct partner introductions (3 per quarter)</li> <li>Half-yearly business development strategy meetings with VASPA's special team</li> <li>Second-right-of-refusal for sponsorship opportunities</li> <li>Special discounts on conference sponsorships</li> <li>Special keynote speaking slots at major events</li> <li>Special press release and achievement amplification support</li> </ul>





MEMBERSHIP CATEGORY	CRITERIA	BENEFITS
		Education & Resources
		<ul> <li>Special early access to all VASPA research and content</li> <li>Special industry analysis reports (quarterly)</li> <li>30% discount on all training programs</li> <li>Six virtual events passes annually</li> <li>General legal advisory support (upon request)</li> <li>Special opportunity to create and certify industry training content</li> <li>Special access to all conferences and webinars</li> <li>Governance &amp; Policy</li> <li>Five votes at the General Assembly</li> <li>Up to two committee leadership positions</li> <li>Working group membership and leadership opportunity</li> <li>Special policy maker and regulator access secured by VASPA across African market</li> <li>Special quarterly policy and regulatory briefings</li> <li>A special seat on the Policy &amp; Regulations Committee</li> <li>Special quarterly compliance strategy meetings with VASPA's special team</li> <li>Special access to policy and regulatory updates</li> <li>Special roundtable participation</li> </ul>
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MEMBERSHIP CATEGORY	CRITERIA	BENEFITS
		rights  • Special compliance advisory services  • Special access to the VASPA Quarterly Policy Review
		<ul> <li>Access to a VASPA         membership dashboard with         secure login on our website</li> <li>Special technical support</li> <li>Unlimited access to website         publications</li> </ul>





MEMBERSHIP CATEGORY	CRITERIA	BENEFITS
Market Leader Tier \$300/year	<ul> <li>Major players with a significant market presence locally and internationally with annual revenue above \$5,000,000</li> <li>KYC with evidence of company or business registration and utility bill.</li> <li>Demonstrated commitment to the growth and development of the virtual assets industry</li> <li>Payment of the annual membership fee of \$300/year</li> <li>Formal onboarding + meeting with the VASPA Board of Trustees/ membership</li> </ul>	<ul> <li>General relationship manager</li> <li>General directory listing</li> <li>Unlimited job posting</li> <li>Discounted booths at all VASPA events with booths</li> <li>General access to VASPA's institutional investor network</li> <li>Private event hosting rights</li> <li>General access to market research reports (quarterly)</li> <li>Direct partner introductions (2 per quarter)</li> <li>Education &amp; Resources</li> <li>Early access to all VASPA content</li> <li>General research reports</li> <li>20% discount on training programs</li> <li>Three virtual events passes annually</li> <li>General legal support (upon request)</li> <li>Opportunity for speaking slots at major events</li> <li>Governance &amp; Policy</li> <li>Three votes at the General Assembly</li> <li>Committee leadership eligibility</li> <li>Working group membership rights</li> <li>General policymaker and</li> </ul>





MEMBERSHIP CATEGORY	CRITERIA	BENEFITS
		regulator access secured by VASPA across African markets  General regulatory briefings Policy drafting participation General roundtable participation General compliance advisory Access to member-only VASPA Quarterly Policy Review
		<ul> <li>Membership Dashboard</li> <li>Access to a VASPA membership dashboard with secure login on our website</li> </ul>





MEMBERSHIP CATEGORY	CRITERIA	BENEFITS
Growth Tier \$200/year	<ul> <li>Growing companies and local players with annual revenue of up to \$1,000,000 to \$5,000,000</li> <li>KYC with evidence of company or business registration and utility bill.</li> <li>Demonstrated commitment to the growth and development of the virtual assets industry</li> <li>Payment of the annual membership fee of \$200/year</li> <li>Formal onboarding + meeting with the VASPA Board of Trustees/membership</li> </ul>	<ul> <li>Enhanced directory listing with company profile</li> <li>Website features on request</li> <li>Four job postings per quarter</li> <li>Access to VASPA's talent pool</li> <li>Discounted booths at annual events with booths</li> <li>Co-branding opportunities</li> <li>Member-exclusive market place listing</li> <li>Direct partner introductions (3 per quarter)</li> <li>Education &amp; Resources</li> <li>Newsletter access</li> <li>Comprehensive industry reports</li> <li>15% discount on training programs</li> <li>Four virtual events passes annually</li> <li>Complete legal template library</li> <li>Advanced market data access</li> <li>Speaking opportunities at regional events</li> <li>Governance &amp; Policy</li> <li>Two votes at the General Assembly for representatives</li> <li>Committee membership eligibility for representatives</li> <li>Policy working group participation</li> <li>Quarterly regulatory briefings</li> </ul>





MEMBERSHIP CATEGORY	CRITERIA	BENEFITS
		<ul><li>Input into policy positions</li><li>Access to member-only VASPA Quarterly Policy Review</li></ul>
		Membership Dashboard
		Access to a VASPA membership dashboard with a secure login on our website.





MEMBERSHIP CATEGORY	CRITERIA	BENEFITS
Startup Tier \$100/year	<ul> <li>Early-stage VASPs and new market entrants with annual revenue of less than \$1,000,000</li> <li>KYC with evidence of company or business registration and utility bill.</li> <li>Demonstrated commitment to the growth and development of the virtual assets industry</li> <li>Payment of the annual membership fee of \$100/year</li> <li>Formal onboarding + meeting with the VASPA Board of Trustees/ membership</li> </ul>	<ul> <li>Basic listing in VASPA's member directory</li> <li>Access to quarterly networking events</li> <li>10% discount on conference and event tickets</li> <li>One job posting per quarter</li> <li>Website highlight on request</li> <li>Education &amp; Resources</li> <li>Access to monthly newsletters</li> <li>Basic industry reports</li> <li>15% discount on training programs</li> <li>Two virtual events passes annually</li> <li>Access to basic compliance templates</li> <li>Basic market data access</li> <li>Governance &amp; Policy</li> <li>One vote at the General Assembly</li> <li>Observer status in one committee</li> <li>General policy updates and basic regulatory alerts</li> <li>Participate in policy roundtables and discussions with other stakeholders</li> <li>Access to member-only VASPA Quarterly Policy Review</li> </ul>





MEMBERSHIP CATEGORY	CRITERIA	BENEFITS
		Access to a VASPA membership dashboard with a secure login on our website.







## **INSTITUTIONAL MEMBERS**

MEMBERSHIP CATEGORY	CRITERIA	BENEFITS
Institutional Members \$300/year	<ul> <li>Must be an accredited academic institution, research centre, or think tank</li> <li>Must have active programs, projects, or interests in virtual assets and blockchain technology</li> <li>Must demonstrate commitment to research, education, and innovation in the virtual assets industry</li> <li>Must complete formal onboarding process including meeting with the VASPA Board of Trustees</li> <li>Must pay an annual membership fee of \$300/year</li> </ul>	<ul> <li>Access to VASPA's African virtual assets industry network</li> <li>Premium discounts on conference attendance and sponsorships</li> <li>Facilitated introductions to industry partners for research collaboration</li> <li>Quarterly institutional spotlight features on VASPA's website and social platforms Priority promotion of research publications and academic achievements</li> <li>Access to exclusive networking receptions with industry leaders</li> <li>Education &amp; Resources</li> <li>Comprehensive monthly industry newsletters</li> <li>Full access to the VASPA research repository and industry papers</li> <li>30% discount on training and certification programs</li> <li>Priority registration for VASPA conferences and webinars</li> <li>Opportunity to host academic workshops and seminars for the VASPA community</li> <li>Access to VASPA Experts for guest lectures</li> </ul>





## **INSTITUTIONAL MEMBERS**

MEMBERSHIP CATEGORY	CRITERIA	BENEFITS
		<ul> <li>Governance &amp; Policy</li> <li>Two votes at the General Assembly</li> <li>Eligibility for Board of Trustees and Committee positions</li> <li>Participation rights in standing and adhoc committees</li> <li>Special access to the Annual General Meeting</li> <li>Policy working group participation rights</li> <li>Direct participation in policy development initiatives</li> <li>Access to policy roundtables withindustry stakeholders</li> <li>Representation in regulatory discussions across Africa</li> <li>Access to member-only VASPA Quarterly Policy Review</li> <li>Opportunity to contribute academic perspectives to policy formation</li> </ul>
		<ul> <li>Pirect access to industry partners for research projects</li> <li>Access to a platform for academia-industry knowledge exchange</li> <li>Research funding opportunity connections for R&amp;D for virtual assets programs and projects.</li> <li>Priority access to industry data for academic research</li> <li>Opportunity to lead VASPA-sponsored research initiatives</li> </ul>





### **INSTITUTIONAL MEMBERS**

MEMBERSHIP CATEGORY	CRITERIA	BENEFITS
		<ul> <li>Research presentation opportunities at VASPA events</li> <li>Membership Dashboard</li> </ul>
		<ul> <li>Secure institutional access to the VASPA membership portal</li> <li>Research repository access</li> </ul>



#### MEMBERSHIP BROCHURE

## JOIN VASPA TODAY!

Effective from March 1 2025, VASPA is offering a one-year free basic membership for both organizations and individuals. Don't miss this opportunity to be part of a vibrant community shaping the future of virtual assets in Africa.

Join VASPA today and contribute to creating a trusted and thriving virtual asset ecosystem in Africa.

Visit our membership subscription page to learn more and register for membership.

Together, let's unlock the potential of virtual assets in Africa with trust and confidence!

#### **Contact Us**

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